



INDIA RANKINGS 2024 Rank Band 101-125 in Management category





## CHANDRAGUPT INSTITUTE OF MANAGEMENT PATNA

(Approved by AICTE, Ministry of Education, Government of India and PGDM Programme accredited by NBA and recognised by AIU as Equivalent to MBA)

(Established by Govt. of Bihar)

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**Director of the Institute** (Ex-Officio Member) Prof. (Dr.) Rana Singh





Message from the Chairman

Campus Infrastructure

Key

Highlights



Message from the Director

**Research & Consulting Activities** 



# TABLE OF CONTENTS

The Institute







Programme Design -**PGDM** 



Faculty **Members** 



Startup Cell at CIMP



Students' Achievements



Corporate Connect Programme



Life @ CIMP



Final Placements 2024



Our Recruiters



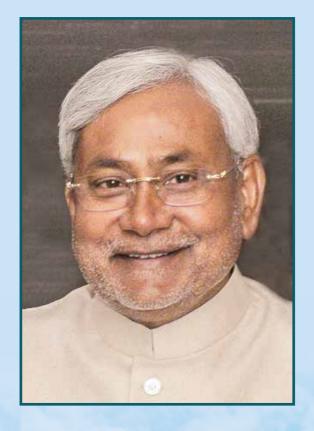
PGDM 2023-2025



Summer Placements 2024



How to Reach Patna



# MESSAGE FROM THE CHAIRMAN **BOARD OF GOVERNORS**

The idea for establishing an institute of management in Bihar was conceived at a time when the rest of the world had started looking towards India as the next economic superpower. While the country showed promising signs to gain economic supremacy, we also felt the need for quality institutions, which could contribute towards realization of this goal. We needed new centers of excellence and leadership, which could produce visionary leaders capable of launching India into an era paralleled only by her glorious past. We needed new centers of nation building, which could propel all inclusive growth and development so that each and every section of the country could rightfully and happily identify with the advancement. It was with this vision that the idea of Chandragupt Institute of Management Patna (CIMP) was born. The Institute is named after Chandragupt Maurya, the king of Pataliputra, who became the first Indian emperor to unify almost whole of the Indian subcontinent. A protégé of Chanakya, he proved to be an able administrator in his own right. CIMP was envisioned as an institution providing nationally and internationally relevant management education and research facilities. CIMP is also expected to contribute to the

development of Bihar and other eastern states of India, fulfilling the need for all round and inclusive growth.

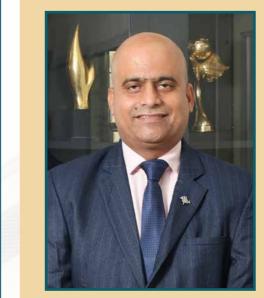
I am pleased to note the achievements of the institute in a short span of time. The Institute has made a name for itself in the arena of management education internationally. The graduates are well placed in their chosen career paths. The research and consulting expertise of the institute is reflected at prestigious forums. I am sure that CIMP will be able to achieve its mission and lead India and Bihar to redeem her past glory. I hope and pray that we will get help and support from all quarters of society. I welcome and invite you to join this mission and embark on an inspired journey called CIMP.

My Best Wishes

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**Nitish Kumar** Hon'ble Chief Minister of Bihar





We deem it our valued privilege to extend our warm invitation to participate in the Final Placement Program for the 2023-2025 batch and the Summer Internship Program for the 2024-2026 batch. We are glad to share the fact that the placement of the previous batches has been very encouraging. We take this opportunity to extend our heartfelt thanks to all the companies and their HR professionals that have provided employment /opportunities to our students and alumni.

We have a long list of recruiters from various industries including FMCG, BFSI, Consulting, Government, and allied sectors. We are glad to share that the students studying at CIMP are selected from a large pool of applicants who get final selection after a rigorous process of GD/PI. Top companies like AMUL, ITC, Colgate Palmolive, Marico Ltd., Prism Johnson Ltd., Berger

Paints, Asian Paints, Airtel, Utkarsh SF Bank, Bharat Financial Inclusion Ltd., HDFC Ltd., HDFC AMC, HDFC Bank, ICICI Bank, Yes Bank, L&T, NDDB, HUL, Bandhan Bank, Tata Advanced Systems, Jeevika, DCB Bank, Aditya Birla and Axis Bank to name a few, have been recruiting from CIMP.

We take this opportunity to express our heartfelt thanks to all the members of the HR Fraternity for hiring our students / alumni for summer internship/final placements. We are also thankful to all the HR professionals who have been visiting our campus year after year which shows their consistent confidence in the students passing out from here.

CIMP's achievements within a short period of time are laudable by any standard. AICTE has recognized and approved the PGDM programme. I am happy to inform you that our PGDM programme received accreditation from the National Board of Accreditation (NBA). It is, in a way, an assurance to companies visiting CIMP for campus placements, on the rigour of our academic programmes. Our PGDM programme is also recognized by the Association of Indian Universities (AIU) as Equivalent to MBA.

We have started the PGDM (IEV) Programme with effect from the current Academic Year 2022-23. The Post Graduate Programme in Management (Innovation, Entrepreneurship, and Venture Development) has been approved by All India Council for Technical Education, Ministry of Education, Government of India.

It gives me immense pleasure to inform you that CIMP has become the only management institution in Bihar established by Govt. of Bihar to to get India Ranking 2024, Rank Band 101-125 in Management Category. This is just the beginning and with support from all the stakeholders including the HR Fraternity, we will march towards more inspiring milestones in the future.

CIMP has a world-class infrastructure to its credit. We have a Library Resource Centre which has collaborated with DELNET and Harvard Business Publishing, an independent unit of Harvard Business School. In addition to our internal faculty (all from IIMs, IITs, and similar other reputed institutes), top professionals from the corporate world provide high-quality academic inputs to our students.

CIMP is also emerging as one of the best in creating research output among the young national management schools in India. We have produced many internationally accepted research papers. This is in addition to us completing more than six dozen prestigious sponsored research projects from national and international agencies.

Innovative orientation, institutionalized in all its manifested forms, is infused into the students to become outstanding professionals. Our students have been winning prizes at national and international levels in Business plans, Debate competitions, etc.

Based on my experience at leading Indian Universities / Institutions in India and UAE, I can say for sure that our students can contribute to your organization when they are recruited. Recruiters' feedback on our students overwhelmingly highlight their flexibility, motivation, commitment, and willingness to work anywhere in India in any role.

I am hopeful that your organization will provide our students opportunities for summer and final placements to prove their mettle.

**Prof. Dr. Rana Singh** Director

# **MESSAGE FROM** THE DIRECTOR

**INDIA RANKINGS 2024** Rank Band 101-125 in Management category



## CHANDRAGUPT INSTITUTE OF **MANAGEMENT PATNA (CIMP)**

was established as an autonomous institution in 2008 with active support from the Government of Bihar.

# THE INSTITUTE

Chandragupt Institute of Management Patna (CIMP) was established as an autonomous institution in 2008 with active support from the Government of Bihar. The institute was established with the objective of contributing substantially to the academic and development credentials of Bihar, while fulfilling the primary role of teaching students to become professional managers.

CIMP offers a two-year full-time Post Graduate Diploma in Management (PGDM), approved by AICTE and accredited by NBA. The programme is recognised by the Association of Indian Universities (AIU) as equivalent to MBA.

CIMP has also started AICTE approved Fellow Programme in Management (FPM) and Executive Fellow Programme in

#### Management (EFPM).

CIMP has also introduced 2 years full time PGDM - (IEV) Innovation, Entrepreneurship & Venture Development, approved by AICTE.

In a short span of over 16 years CIMP's achievements are known to the corporate world and has been able to place its graduates in various companies of national and international repute, such as Tata Advanced Systems Limited (TASL), ITC Ltd., JEEViKA, ICICI Bank, IDBI Bank, HDFC Ltd., HDFC AMC, Utkarsh SF Bank, Prism Johnson Cement, COMFED, Berger Paints, IndusInd Bank, Marico, Asian Paints, Airtel, Amul, Colgate Palmolive, LIC, I-PAC, Bandhan Bank, BYJU'S, Fino Payments Bank Ltd., Aditya Birla, Kent RO, DCB Bank etc.



To become a nationally and internationally relevant management education and research institution focusing on excellence.



To focus on enriching the management education profile of Bihar through training, research and consulting activities. To establish centers of research especially focusing on the development issues of Bihar.

### **Program Educational Objectives (PEO)**

- Graduates will possess professional skills for employment and lifelong learning in management.
- Graduates will attain a general level of competence in management through logical and practical approach to problem solving and function effectively as skilled managers.
- Graduates will adapt to a rapidly changing environment with learned and applied new skills and become socially responsible and value driven citizens committed to sustainable development.

## **Program Outcomes (PO)**

- Critical Thinking and Problem Solving: Students should be able to apply the perspective of their chosen concentrated area of study to develop fullyreasoned opinions on such contemporary issues as the need for innovation, integrity, leading and managing change, globalization, and management.
- Cross-Disciplinary Integration and Strategic Perspective: Students should be able to conceptualize, organize, and resolve complex business problems or issues by using the resources available under their discretion.
- Leadership Skills: Students should be able to document their participation in, and contribution to, student organizations, business or consulting projects, internship opportunities, or other sanctioned initiatives.
- · Team-work: Students should be able to determine the effectiveness with which goals are defined and achieved in team environments, to assess the contributions made by themselves as well as by their peers within those environments, and to identify and resolve conflicts.
- Modern Tool Usage: Students should be able to create, select, and apply appropriate techniques, resources, and modern management and IT tools including prediction and modelling to complex management activities with an understanding of the limitations.
- Ethics: Students should be able to apply ethical principles and commit to professional ethics and responsibilities and norms of the managerial practice.
- learning in the industry.
- The Manager and Society: Students should be able to apply reasoning informed by the contextual knowledge to assess societal, legal, ethical and cultural issues and the consequent responsibilities relevant to the professional managerial practice.



Programme Outcomes describe what students are expected to know and are able to perform or attain by the time of graduation. These relate to the skills, knowledge and behavior that students acquire during the programme. PGDM students of CIMP are expected to attain the following:

- · Communication Skills: Students should be able to demonstrate the ability to listen and to read attentively, and to express ideas with clarity in both oral and written communications.
- Environment and Sustainability: Students should be able to understand the impact of the professional management solutions in societal and environmental contexts, and demonstrate the knowledge of, and need for sustainable development.
- Life-long Learning: Students should be able to recognize the need for, and have the preparation and ability to engage in independent and life-long







parameter covers student strength, including Doctoral Students, Faculty-Student ratio with emphasis on permanent faculty, combined metric for Faculty Qualification and Experience, and Financial Resources and their utilisation.



## **RESEARCH AND PROFESSIONAL** PRACTICES

parameter covers combined metric for publications, combined metric for quality of publications, footprint of projects, professional practice and executive development programs.

### **GRADUATION OUTCOMES**

examinations, and median salary.



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## **OUTREACH AND INCLUSIVITY**

parameter covers percentage of students from other states (regional diversity), percentage of women (gender diversity), economically and socially challenged students, and the facilities for physically challenged students.

## PERCEPTION

parameter covers peer perception including employers & academic peers' perception about the institute. This is done through a survey conducted over a large category of employers, professionals from reputed organizations and a large category of academicians to ascertain their preference for graduates of different institutions and a comprehensive list is prepared taking into account various sectors, regions, etc.

- CIMP ranks amongst the India Rankings 2024, Rank Band 101-125 in Management Category. NIRF is the only ranking approved by the Ministry of Education (MoE), Government of India which outlines a methodology to rank institutions across the country.
- The ranking methodology draws from the overall recommendations and broad understanding arrived at by a core committee set up by MoE. This committee identifies the broad parameters for ranking various universities and institutions. The parameters broadly cover "Teaching, Learning and Resources," "Research and Professional Practices," "Graduation Outcomes," "Outreach and Inclusivity," and "Perception".

#### **TEACHING. LEARNING AND RESOURCES**

parameter covers combined metric for placement and higher studies, metric for

# **KEY HIGHLIGHTS**

- Case study based teaching is followed. Majority of these cases are drawn from Harvard Business Publishing and Ivey Publishing
- Excellent placement of graduating students since the first batch
- Faculty members have participated in 47 International and 40 National Conferences
- Started Business Analytics Lab in collaboration with International **Business Machines Corporation (IBM)**
- CIMP Business Incubation and Innovation Foundation (CIMP-BIIF)
- Received NBA accreditation
- PGDM Programme recognised by AIU as equivalent to MBA
- Established Centres of Excellence to encourage Research and Consultancy
- Conducted 169 Management Development Programmes (MDP) so far (trained more than 7000 participants)
- Completed 136 Projects for the government of Bihar and 45 projects of government of India
- Launched AICTE approved Fellow Programme in Management (FPM) and Executive Fellow Programme in Management (EFPM)
- Launched "Students Guidance Centre" (SGC) and "Beautiful Mind" to benefit the socially and financially deprived children
- CIMP has got AICTE approval to start Post Graduate Diploma in Management-Innovation, Entrepreneurship & Venture Development (PGDM-IEV).

# **NBA** Accreditation

- Post Graduate Diploma in Management (PGDM) offered by CIMP is accredited by the National Board of Accreditation (NBA).
- Students studying in an NBA accredited institution can be assured that they will receive education which is a balance between high academic guality and professional relevance and that the needs of the corporate world are well integrated into programmes, activities and processes.
- This accreditation also signifies that the professionals developed here are of international standards and it would be very useful in enhancing even their global mobility.



• The Association of Indian Universities (AIU) has accorded equivalence to the two-year full-time PGDM Program offered by CIMP with Master of Business Administration (MBA) . Degree of an Indian University.

## NSE Lab, Makers Lab, and Bosch Centre

• Above centers have been established in CIMP to facilitate students' learning.

#### **CIMP Business Incubation &** Innovation Foundation (CIMP-BIIF)

- CIMP-BIIF at CIMP has been supported by the Department of Industries, Govt. of Bihar. CIMP is a Govt. of Bihar notified host institution for the mentoring of startups selected under Startup Policy 2017 and 2022.
- This centre provides a physical infrastructure and support system necessary for business incubation activities for networking them with seed funders, angel investors and venture capitalists.
- It also serves as a platform for venture needs and startup summits.
- Under the CM SC-ST Entrepreneurship Development Scheme educated unemployed youths of the SC and ST community are trained in basic skills of entrepreneurship.

## **Faculty Members**

- Highly qualified and experienced faculty members drawn from both academia and industry.
- 22 full-time internal faculty members apart from an extensive list of visiting faculty from IIMs and other top B-schools across the world.
- Faculty members have contributed research papers in reputed journals and 55+ prestigious international conferences.



## International Awards



Socrates Awards Oxford, UK







The Arch of Europe Frankfurt, Germanv

- Received International Star for Leadership Award in Quality Platinum Category at BID Convention Paris, France.
- Received the Socrates Award for "Best Institute/University" organized by Europe Business Assembly (EBA), The Club of the Rectors of Europe (CRE), Oxford, Great Britain, and EBA Conferences, UK.
- Received the European Award for Best Practices 2013 organized by European Society of Quality Research (ESQR) in Vienna, Austria.
- Awarded "The Majestic Five Continents Award for Quality & Excellence", by association of Otherways Management and Consulting, France for guality and excellence in Geneva, Switzerland.
- Conferred upon the International Arch of Europe (IAE) Award in the Gold Category for overall quality and excellence at Frankfurt, Germany. CIMP is the first educational institute in India to get this award.

### Academic Collaborations

- CIMP is having student Internship Exchange programme with Queens University, Canada and Faculty Exchange Programme with Anáhuac University, Mexico City.
- CIMP is one of the leading business school in the country to start its own Centre for Public Policy with initial support from IIM Bangalore. Professor G. Ramesh, Chairperson of the Centre for Public Policy at IIM Bangalore, inaugurated CIMP's Centre for Public Policy in November 2014.
- CIMP has collaborated with Lancashire Business School in • Excellent placement for fourteenth batch of PGDM Students. the UK for research on Corporate Social Responsibility.
- CIMP is in active discussion to sign an MOU with the University of Manchester, the Manchester Metropolitan University and the University of Salford, UK. This will foster research activities.
- Research collaboration has been signed between CIMP and • Student Guidance Centre (SGC) is an initiative to help SC/ EGADE Business School, Mexico City, Mexico to foster social ST students of Bihar. SGC provides free coaching to brilliant and economic research between two developing worlds. students from such socially backward sections of Bihar. Prof. Rajagopal representing EGADE Business School took SGC has helped many students in getting admissions in a four-day training programme on Business Management prestigious institutes including IIMs. for competitive business models and innovations through • Initiated the project "A Beautiful Mind", to provide education commercialisation and market competitiveness.
- opportunities to students who belong to socially and • The Global Leadership Conference 2019 was jointly organized economically deprived segments of society.





Dr. J.J. Irani Award



Digital Distinction in technology conformance to the NEP (EduTech 100 summit, ASSOCHAM)

- Conferred upon the "EQ Leadership Award" by Tata Institute of Social Sciences (TISS) in recognition of significant contribution to leadership development in Bihar at Mumbai.
- Received Dr. J. J. Irani Award on 29th November, 2012.
- · Awarded a certificate of Appreciation for Digital Distinction in Technology Conformance to the NEP on December 14, 2022, at the EduTech 100 Summit organized by ASSOCHAM in New Delhi.

by CIMP and Southampton Business School, University of Southampton on 17th January 2019. The collaboration is to help in student and faculty exchange programme, and collaborative research.

• CIMP is also having academic collaboration with Indian Institute of Technology- Patna (IIT-P), National Institute of Fashion technology-Patna (NIFT-Patna), Entrepreneurship Development Institute of India (EDII), and Rabat international school- Morocco.

### **Placement Highlights**

 Aditya Birla, ESAF Small Finance Bank, Motilal Oswal Financial Services Ltd.

#### Social Responsibility

# CAMPUS **INFRASTRUCTURE**



Our eco-friendly campus is located in Mithapur, which is 4 km away from Patna airport and 1.5 km away from Patna Junction railway station. CIMP has a state-of-the-art academic cum residential campus spread over 10 acres of land. The campus consists of an Academic Block, MDP block, Auditorium, Hostels for boys and girls, Extracurricular Activity Block, accommodation for teaching & non-teaching staff, a Guest House for visiting faculty and distinguished guests, and the Director's residence.

CIMP's academic block has six large lecture halls, classrooms, Computer Centre, Language Lab, IBM Business Analytics Lab, Startup Incubation Centre and Library. The entire campus is Wi-Fi enabled. All classrooms and conference rooms are air conditioned and well equipped with LCD screens and Projectors to facilitate learning and interaction.

### Library

The state-of-the-art Library Resource Centre (LRC) is a major facilitator of CIMP's teaching, learning, training, and research activities. The library resource centre is one of the best in the country. The library has the facility to access e-resources as part of its resource collaboration with Harvard Business School Publishing (HBSP) and DELNET (Developing Library Network New Delhi), INFLIBNET and NDLI. The library stocks (all within a very short period of 16 years) more than 18,139 books,12 print journals/magazines, 20 newspapers (print), 1078 Harvard classic collections, 500 handbooks and non-book materials, including 900 CDs received with books, 102 videos and 278 audio collections. Students can access more than 5,223 full text journal titles through EBSCO and ProQuest etc.. The library also subscribes to business databases such as ProwessIQ, Socio-Economic Statistics database such as Indiastat, Legal research database such as SCC Online Web Edition Platinum. ProQuest database provides a single source for scholarly journals, newspapers, dissertations, thesis, reports, working papers, and datasets along with millions of pages of digitized historical primary sources and more than 21,000 e-books. JSTOR is a digital library for scholars, researchers and students. JSTOR provides access to more than

12 million academic journal articles, books, and primary sources in 75 disciplines. The EPWRF India Times Series (EPWRFITS), interactive online database with its comprehensive coverage of Indian economy for a fairly long time period and it comprises over a lakh variables capsuled in 27 modules. The Scopus database is widely recognized as a valuable resource for scholarly research across various disciplines including management, and its availability would greatly enhance the academic endeavors of our institution. Scopus, being one of the largest abstract and citation databases, offers comprehensive coverage of scientific literature, including peer-reviewed journals, conference papers, books, and patents. Access to Scopus would not only facilitate high-quality research but also contribute to the overall growth and reputation of our institution. PASW 13, Clementine, Stata, EViews and reference management software like EndNote. The library offers user services such as RFID Automated System, Document Delivery Service, Web OPAC powered by VTLS, Bibliographic Service, Institutional Repository, Open Video Digital Library, Virtual Reference Service, etc. The students have 16 hours access to the library; they can easily access the library online from their hostel rooms.



non-book materials

Video collections

278 Audio collections

## Computing Facilities

- excellence. The computing facilities available in the CIMP includes:

- to uniquely identify the books.
- Plagiarism detection software.



## 🕻 🔂 Quality Improvement Cell (QIC)

Quality Improvement Cell has been developed for the students to promote self-learning and to learn beyond the syllabus to enhance knowledge

## Auditorium

CIMP campus has a 500 seater, centrally air conditioned auditorium. The auditorium is the hub of all cocurricular activities. It has hosted several programs such as SPIC MACAY cultural programs, annual business fest, seminars, industry interactions and annual convocation. The auditorium is equipped with ultramodern equipments including audio-visual systems.

 Information Technology (IT) is an integral part of the success of any leading management institute. Therefore, IT and e-enablement at the campus is a critical component of CIMP's focus towards

· A well-equipped and state-of-the-art computer lab with the latest hardware (Server, Firewalls, multimedia computers, network printers, and other leading accessories) and communication specifications having uninterrupted Wi-Fi/LAN connectivity round-the-clock.

High-speed NKN (National Knowledge Network) Internet connectivity with 100 Mbps (1:1).

Secure firewall throughout the entire network.

Real-time implementation of RFID (Radio Frequency Identification) system in the Library, a technology

Licensed version of leading statistical software like SPSS 17, AMOS 18, PASW 13, Clementine, & Stata.

In-house development and successful implementation of e-examination software & MIS.

### 🖉 Language Lab

CIMP has started a standalone Language Lab for language tutorials. Students who opt for remedial English classes get additional support through this Lab. Language is equipped with Lab latest audio-visual devices. Students not proficient in English get benefited.



# **RESEARCH & CONSULTING ACTIVITIES**

CIMP's faculty is engaged in cutting-edge research in the field of management. The publications and conference presentations bear testimony to the research quality produced by CIMP's internal faculty team. Faculty members have presented their research papers at many international conferences. Moreover, many research papers of CIMP's faculty have been accepted for publication in international journals. Faculty members bring their research output and insights to PGDM classrooms which enrich classroom discussions.

CIMP is playing a leading role in contributing to the all round development of the nation. Therefore, research areas, which have high contextual relevance and development implications for Bihar and India, in the next two decades, have been identified for starting CIMP's research centres. This is in addition to areas relevant to the Corporate World. The institute organizes conferences, workshops and seminars on a regular basis on these areas.

In addition to research centres, CIMP's faculty is actively engaged in consulting assignments for various industries and Government bodies. Most of these assignments are funded by International organizations like the World Bank, DFID etc.



#### The institute has initiated Centres of Research focusing on topics of contemporary relevance like:

- 22 Centre for Public Policy Centre for Innovation Management
  - Centre for Micro-Enterprises Management and Capacity Building
  - Centre for Urban Studies
  - Centre for Appropriate Technology Management
  - NSE Academy Lab

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- Centre for Business Sustainability
- **Education Research Centre**
- Centre for Social Entrepreneurship
- CIMP Business Incubation and Innovation Foundation (CIMP-BIIF)
- Centre for Foreign Languages
- CIMP Centre for CSR and ESG studies foundation
- Centre for Agri Business Management
- **Global Awareness Cell**

# **MANAGEMENT DEVELOPMENT PROGRAMMES (MDPs)**

A major activity at CIMP is designing, developing and conducting more than 7203). Some major clients are ICDS-CM SC/ innovative Management Development Programmes (MDPs) ST Entrepreneurship Scheme(Govt. of Bihar), Indian Oil to train managers in the state of Bihar and rest of India. In this Corporation (IOCL), Power Grid Corporation Ltd., Bihar State fast-changing business environment, working executives need Khadi & Village Industries Board(Govt. of Bihar), BPSE(Govt. to update themselves regularly and CIMP equips them with of Bihar), JEEViKA, Department of Industries (Govt. of Bihar), knowledge, skills and attitude required for delivering their best. Education Department (Govt. of Bihar), COMFED, BPSC(Govt. of Bihar), Department of Tourism (Govt. of Bihar), Department of The MDPs are designed to provide insight into managerial Posts, Ministry of Communications (Govt. of Bihar) etc.

concepts with a view to implement strategies in functional areas. The MDPs also help the practicing managers by providing The Management Development Centre (MDC) can an overall perspective for decision making and integrating accommodate 90 at a time in air-conditioned, Wi-Fi enabled functional and general management approaches. single-occupancy rooms. It also has state-of-the-art classrooms with Wi-Fi facilities and conference rooms.

So far, CIMP has successfully conducted 169 MDPs (trained



# **COURSE STRUCTURE**

3.00 3.00 3.00

3.00 3.00 3.00



# PROGRAM DESIGN -PGDM

The residential two-year full-time NBA accredited Post Graduate Diploma in Management prepares students for careers in various industries and consulting companies. The program is designed to enhance the problem solving and decision making abilities of students and to create awareness on the socio-economic environment. The aim of the program is to produce managers with socially desirable values. CIMP students are exposed to latest developments in management discipline. During the first year of the program, students learn basic concepts in the areas of Business Communication, Finance & Accounting, Marketing, Systems, Organizational Behaviour, Human Resource Management and Operations & Quantitative Techniques. These core courses help the students in building a sound foundation in various functional areas. The program offers a pool of electives in the second year in various functional areas of management such as Marketing, Finance, and OB/HR. A student can distribute his/her choice of electives across one or more of the functional areas, subject to completion of the minimum number of credits required for the award of PGDM (Equivalent to MBA). The students are exposed to the case-based teaching methodology supported by at least 300 cases from Harvard Publications. Simulations, live projects, field assignments and role plays are integral part of the curriculum. Academic and research collaborations have been initiated with University of Lehigh for student exchange programme and other research activities.

	TERM
,	Financial Accounting [FA]
,	Marketing Management-I [MM-I]
,	Quantitative Techniques-I [QT-I]
,	Microeconomics [ME-I]
,	Micro Organizational Behaviour [MOB-I]
,	Managerial Communication [M. Comm.]

Information Technology for Managers [ITM] 3.00
Total Credits 21.00

## TERM III

Corporate Finance [CF]	3.00
Marketing Research [MR]	3.00
Production and Operations Management [POM]	3.00
Corporate Governance and Business Ethics [CGBE]	3.00
Cost and Management Accounting [CMA]	1.50
Business Environment and Policy [BEP]	1.50
Universal Human Values-II [UHV-II]	3.00
Public Policy [PP]	1.50
Total Credits	19.50
SIP	6.00



Innovation Management [IM]	3.00
Supply Chain Management [SCM]	1.50
Project Management [PM]	1.50
Electives*	
Retailing Management [ReM]	3.00
Business-to-Business Marketing [B2BM]	3.00
Marketing of Services [MoS]	3.00
Financial and Business Modeling [FBM]	3.00
International Finance and Trade [IFT]	1.50
Behavioural Finance [BF]	1.50
Strategic HRM [SHRM]	1.50
Industrial Relations and Labour Laws [IRLL]	1.50
Negotiations and Conflict Management [NCM]	1.50
Managing Diversity at Workplace [MDW]	1.50
Total Credits	18.00

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Financial Management [FM]	3.00
Marketing Management-II [MM-II]	3.00
Quantitative Techniques-II [QT-II]	3.00
Macroeconomics [ME-II]	3.00
Human Resources Management [HRM]	3.00
Banking [BKG]	3.00
Macro Organizational Behaviour [MOB-II]	1.50
Total Credits	19.50

## TERM IV

Strategic Management [SM]	3.00
Management Information Systems [MIS]	3.00
Electives*	
Sales and Distribution Management [SDM]	3.00
Consumer Behaviour [CB]	3.00
Rural Marketing [RuM]	3.00
Security Analysis & Portfolio Management [SAPM]	3.00
Options, Fututes, and other Derivatives [OFD]	3.00
Organizational Structures and Processes [OSP]	1.50
Acquisition and Talent Management [ATM]	1.50
Onboarding, Training, and Development [OTD]	1.50
Leadership Excellence in Organizations [LEO]	1.50
Total Credits	18.00

## TERM VI

Business Law [BL]	1.50
Business Analytics [BA]	3.00
Electives*	
Product and Brand Management [PBM]	3.00
Integrated Marketing Communication [IMC]	3.00
Digital Marketing [DM]	3.00
Fixed-Income Securities [FIS]	3.00
Project Finance [PF]	1.50
Alternative Investments [AI]	1.50
HR Analytics [HRA]	1.50
Compensation and Benefits [CoB]	1.50
Organizational Design and Change [ODC]	1.50
Performance Management Systems [PMS]	1.50
Total Credits	16.50

#### \* A minimum of 15 Students are required for an elective to be offered

# **FACULTY MEMBERS**

CIMP has a pool of highly qualified and experienced faculty members, most of them being alumni of reputed institutions like IIMs, IRMA, IITs, XLRI and NITIE. The institute also gets mentoring support from an eminent Advisory Council comprising Professors from IIMs and other leading business schools.

## Advisor, Academic Affairs

#### **Dharam Deo Sharma**

PhD, Distinguished Professor of Marketing, Stockholm School of Economics

#### Academic Advisory Council

Prof. K. Sivakumar PhD (USA), Arthur Tauck Chair & Professor of Marketing, Lehigh University, USA.

**Prof. Abhoy K. Ojha IIM Bangalore** 

**Prof. Ganesh Prabhu IIM Bangalore** 

**Prof. Mahesh Gopinath** PhD (Michigan)

**Prof. Mithileshwar Jha** Former Professor (IIM Bangalore)

Prof. Unnikrishnan IIM Kozhikode

**Prof. Vidyanand Jha** IIM Calcutta

### **Adjunct Professor**

Dr. Kumud Ranjan Jha Managing Director, Accenture Strategy

#### Visiting Faculty

**Dr. Vivek Kumar Singh, IAS** (Retd.) Chairman, RERA, Bihar

**Abha Sahay** MS (University of Missouri, USA)

**Adwaita Govind** FPM (XIMB)

**C. Gopalakrishnan P** PhD (Gujarat)

**Chanchal Kumar** IAS, M. Tech (IITK), MDIP (US)

Dr. K. Sivakumar Arthur Tauck Chair & Professor of Marketing, Lehigh University, USA

Prof. K. Sukumaran Dean, NISM

**Mithileshwar Jha** Fellow (IIM-A), PGDM (IIM-A)

N. Vijayalakshami IAS, PhD (IIT Delhi)

Natesa Prasad PGP (IIMA), PhD (USA)

**Navneet Kaur** FPM (IIM Indore)

#### **Prof. Nitya Rao**

Faculty, School of International Development, University of East Anglia, Norwich, United Kingdom

O. P. Wali Professor, IIFT Delhi

**Rakesh Kumar Niraj** PGP (IIMB), PhD (USA)

S. Siddarth IAS, PGP (IIM A), PhD

Sanjeev Sinha IAS, MBA (Indiana USA)

Satyajeet Rajan IAS, PGP (IIM Calcutta)

**Suresh Manimala** B. Tech (NIT), MBA, PhD

**Prof. Hari Singh Shekhawat** MBA (XLRI), President – Human Capital & General Affairs, Welspun Group

Shri Pravir Kumar Director-Operations, Vodafone Idea

J. P Rai IAS, MBA (BHU)



**Prof. Himanshu Verma** Senior Specialist, Group Performance, Abu

Vivek Bhatia

**Ranjesh Prasad** 

**Pravir Kumar** 

PGP (IRMA), Senior Advisor

**Director-Operations**, Vodafone

(South Asia) AC Nielsen

Dhabi National Oil Company (ADNOC)

**Abhishek Singh** Senior Equity Research Associate, Acuity **Knowledge Partners** 

#### Brig (Dr.) Sunil Kumar Moudgil MFC, FCMA, CFA, CMA (Aust.), LIFA (UK) (Retd.)

CEO, Moudgil Learning & Development Solutions International Master Trainer, Leadership Coach

Prof. Chandramohan G. M.Sc.(Stat), MA(Econ), MBA, PhD

> Special Secretary, BC & EBC Welfare Department, Govt. of Bihar

Mr. Satish Jha Chairman, The Jha Group

#### **Internal Faculty Members**

<b>Prof. (Dr.) Rana Singh</b> Director MBA (Gold Medalist), PhD (BRABU)	Prof. Vibhash Kumar Professor of Practice (POP) B.E (Mechanical, BIT Sindri) MBA (Faculty of Management Studies - University of Delhi)	<b>Prof. (Dr.) Sunil Kumar</b> Professor of Practice (POP) Fellow (Ph.D), IIM Lucknow PGDRM (IRMA)
<b>Prof. (Dr.) Nripendra P. Rana</b> PhD, Swansea University, UK	<b>Prof. (Dr.) V. Bandyopadhyaya</b> M.Tech (IIT Kharagpur), PGDBM (IIM Calcutta), PhD (Utkal University)	<b>Prof. (Dr.) Rajesh Kumar</b> FPRM (IRMA)
<b>Prof. (Dr.) Sibananda Senapati</b> FPM (NITIE, Mumbai)	Prof. (Dr.) Kalyan Agrawal PGP (CIMP), EFPM Scholar (XLRI)	<b>Prof. (Dr.) Sayan Banerjee</b> FPM (NITIE, Mumbai)
<b>Prof. (Dr.) Debabrata Samanta</b> PhD (IIT Kharagpur)	<b>Prof. (Dr.) G. K Murthy</b> PhD (Berhampur University)	<b>Prof. (Dr.) Sriranga Vishnu</b> FPM (IIM Indore)
<b>Prof. (Dr.) Ranjit Tiwari</b> PhD (NIFM Faridabad)	<b>Prof. (Dr.) Santosh Kumar</b> FPM (NITIE, Mumbai)	<b>Prof. (Dr.) Nilamadhab Mohant</b> FPRM (IRMA)
<b>Prof. (Dr.) Ankit Sharma</b> PhD (G.B.P.U.A.&T. Pantnagar), FPM (IIM Indore)	<b>Prof. (Dr.) Mamta Singh</b> PhD (IIT Dhanbad)	<b>Prof. (Dr.) Sudeep Rohit</b> FPM (IIM Trichy)
<b>Prof. (Dr.) Rajeev Ranjan</b> PhD (Jaipur National University)	<b>Prof. (Dr.) Rishi Kant Kumar</b> PhD (IIT, Delhi), M.Tech (NIT, Arunachal Pradesh, NIRD & PR Hyderabad Alliance)	<b>Prof. (Dr.) Rishabh Rajan</b> Assistant Professor PhD (IIT, Delhi), M.Tech (NIT, Arunachal Pradesh)

#### **Ms. Nicole Klaesener-Metzner** Wash Specialist, United Nations Children's Fund

Author & Motivational Speaker, Delhi

## Dr. Birendra Prasad Yadav, IAS

Shri Jitendra Kishore Prasad Singh IRPS (Retd.)

**Dr. Utsav Kumar Singh** Fellow, Institute of Social Sciences New Delhi

Shri Apurva Chamaria Head of Startups & Venture, Google India

Shri Rajesh Kumar DGM, Union Bank of India

# **STARTUP CELL** AT CIMP



#### **Kumod Kumar**

Chief Administrative Officer, CIMP Chief Executive Officer, CEO, CIMP-BIIF **CIMP Business Incubation & Innovation** Foundation

CIMP Business Incubation and Innovation Foundation (CIMP-BIIF) is the Startup Incubation Centre (SIC) of CIMP, which was started in the year 2017. The incubation centre is empanelled under Startup Bihar Policy 2017. Major thrust areas of the centre include startup projects from Edu-Tech, Fin-Tech, Ad-Tech, E-commerce and Health-Tech Sectors. In the year 2022, centre got listed with Startup India. The Incubation centre provides facilities like mentoring, plug and play office, co-working space etc. to start-ups.

BIIF as an innovation hub is a facility designed to support and nurtures the growth of new businesses and startup companies. It provides a range of resources, including mentorship, office space, networking opportunities, and access to funding, to help startups develop their business models and launch their products or services.

BIIF offers a structured program that helps entrepreneurs validate their ideas, refine their business plans, and develop their products or services. The program includes workshops, seminars, and one-on-one mentoring sessions with experienced entrepreneurs and industry experts.

Our incubation centers play an important role in supporting the growth of startups, fostering innovation, and driving economic development in their local communities.

#### VISION Our vision is to facilitate a platform for empowering and scaling up



#### MISSION

To build a strong innovation led start-up ecosystem in Bihar maximizing the value to budding entrepreneurs, investors and society.

business ventures with state of art mentoring support.

## **CIMP-BIIF** Objectives

The objectives of CIMP-BIIF includes,

- · Creating physical infrastructure and support systems necessary for business incubation activities
- Facilitating networking with professional resources including mentoring, expert consultation, business advisory; innovation led product testing facility and entrepreneurial activities.
- To expedite investment opportunities in the startups with excellent network of Angel Investors, Venture Capital firms, HNI's and global entrepreneurship organizations such as TiE.

# STUDENTS' ACHIEVEMENT



- by Career360.com.
- Hindu University. held at IIM-Trichy.
- - University, Jamshedpur.

CIMP is proud of the achievements of our students, many of them have been recognized at national level competitions. The list below gives a brief account of the recent significant achievements by the students:-

• A team of three students (Saniya Mirza, Akshay Kumar & Prabhakar Singh) gualified for the regional round of Reserve Bank of India's essay competition ( the only team from Bihar and Jharkhand to gualify for it) and reached the zonal round held at Reserve Bank of India, Kolkata for the 'RBI Policy Challenge'.

• Saniya Mirza won 1st prize in the State Bank of India essay competition.

• Shivani Narayan won 3rd prize in SBI vigilance week-essay writing competition. • Himanshu Pandey won 2nd prize in debate organized by SBI on eradicating corruption. He also won 1st prize in Airtel Big Idea Challenge, Digital India Contest organized by South Indian Bank, inter college debate organized by Tarumitta (UNESCO recognised NGO) & Nageshawar Charitable Trust for environment conservation & commercialisation of sports respectively.

• Shiwangi Singh presented her paper on an exploratory study to understand sugar price fluctuation in Bihar at Asian Business Research Conference, Bangkok. • Saniya Mirza presented her paper on understanding NPA, Analysing factor consisting loan defaults and revolving remedial measures at IBFR, USA.

• Anjali Sharma presented her paper on International Conference on Business Management and Economics at Colombo, Srilanka.

• Himanshu Pandey published an article on banking in Niveshak – Monthly Finance Magazine of IIM Shillong.

• Sunny Agarwal won Certificate of Excellence for Digital Marketing Campaign

• Divya Jyoti won 1st prize in B-plan competition held at CIMP.

• Udbhaw Singh and Rajnish Kumar won 1st prize in B-Plan held at Banaras

• Manish Ratna presented the B-plan and won the certificate of participation

• Raushan Kumar and Shalini Singh participated in the NTPC Electron Quiz 2017 and represented the East Zone in the finals held at New Delhi.

• Mr. Ayush Ravi of PGP 2019-21 batch qualified first preliminary round of Dare to Compete, Inquisitive- The Ultimate Business Quiz, organized by IMT, Hyderabad on 3rd December 2019.

• Shantanu Raj represented CIMP in the IIC online sessions conducted by Institution's Innovation Council (IIC) of MHRD's Innovation Cell, New Delhi to promote Innovation, IPR, Entrepreneurship, and Start-ups among HEIs.

• Deepankar Kumar Thakur participated in "Ace the Case" Competition organised by IIM Calcutta and secured position in top 15 teams.

• Mohit Kumar awarded certificate of exceptional performance from Hindustan Coco-Cola Beverages Pvt Ltd.

• Mr. Amarjeet Kumar (PGDM Batch 2021-23) has presented a paper titled "Corporate Social Responsibility, Inclusive Development & Welfare 2021" in the International Conference at CIMP.

• Md. Asif Ali from PGDM 2021-23 and Tousif Ahmed from PGDM 2022-24 secured first runner up in the final round of a HR event at IMI Kolkata.

Ashish Kumar from (PGDM 2023-25) won the 3rd prize in the Hindi debate competition in 7th Srinath International Hindi Mahotsav held at Srinath

# CORPORATE CONNECT PROGRAMME

Over the time, CIMP has realized that students must be exposed to the corporate world from day one of their management education journey. Hence, we strongly focus on strategic corporate connect in our academic delivery system. It not only adds richness in the learning for students but also keeps them ahead with the fast evolving professional workplace. It is programme where students gain knowledge by learning various facets of real life corporate experience. As a part of the programme, middle to senior level executives, entrepreneurs and eminent industry experts from various fields and industry sectors are invited to share their practical experience in the context of theoretical discourse.

Some prominent industry leaders & faculty speakers who have visited our institute are:

#### Mr. S Sivkumar

CEO of ITC Agri Business and Vice Chairman of ITC Infotech Ltd & its subsidiary in the UK & USA

**Mr. Abhay K Sinha** Former Region Head – South Asia & Asia Pacific, 3i Infotech

Mr. Bhashkar Bhat Ex MD, Titan

Mr. U. K Sinha Former Chairman, SEBI

**Mr. Warendra Sinha** Former MD & CEO, GIC HF Ltd

**Mr. Rajesh Sinha** Ex CEO, NCDEX e Markets Ltd

**Ms. Rashmi Sinha** Director, Saija Finance Pvt. Ltd

Mr. Jaideep Gupta MD, Indraprastha Apollo Hospitals

Mr. Shankar Narayanan Sr. Social Development Specialist, The World Bank

**Mr. Bruce Bucknell** British Deputy High Commissioner

**Prof. K. Sukumaran** Dean, NISM

**Prof. Thankom Arun** Essex Business School, Manchester, UK

#### Dr. Siva Kumar

Arthur Tauck Chair & Professor of Marketing, Lehigh University, USA

#### Mr. T K Arunachalam

Regional Director South Asia, Cambridge Assessment English, Part of University of Cambridge

#### Prof. Nitya Rao

Faculty, School of International Development, University of East Anglia, Norwich, United Kingdom

**Prof. Sanjay Patro** Professor of Marketing XLRI, Jamshedpur

**Ms. Naina** ICICI Bank

**Dr. Sudeep Ghosh** Former Executive Director of the Indian Institute of Coal Management (IICM)

**Mr. Brij Raj** GM, Banking Dept., RBI Patna

Dr. (Prof.) Pavel Rayes Anáhuac University Faculty of Economics and Business Prof. Shishir Jha

IIT Bombay

Ms. Shiwangi Singh CIMP Alumni, Pursuing PhD from IIT- Delhi

#### Prof. Sabu S. Padmadas

Professor of Demography and Global Health, Department of Social Statistics & Demography, University of Southampton

**Mr. Akshat Shukla** National Head, Government Programs (Water), Piramal Foundation Mr. H.R. Srinivas Chief Electoral Officer, Bihar

Padma Shree Sister Sudha Varghese

Mr. Rahul Agrawal Manager, Department of Economic Policy & Research, RBI Mr. Mahesh Goel

**Ms. Neelima Khetan** VP (CSR), Seva Mandir

CGM, SBI

IAS

Mr. Rohit Anand Deputy Manager, Supply Chain

Tata Advanced Systems Ltd. Shri Vivek Kumar Singh

Mr. Akshat Kumar Wellbeing Centre

Mr. Ashwani Kumar MD & CEO, Utkarsh CoreInvest

Ltd. Online interaction with

Mr. Sushant Saurav Channel Head, Bihar Axis AMC

Prof. Rakesh Saxena IRMA

Online interaction with Mr. Neelanjan Sinha Product Head, AuthorCafé (A TNQ Company)

Online interaction with Mr. Sanjay Ramdas

Kambekar General Manager - HR Prism Johnson Limited (Cement Division)



Sri Sanjeev Kumar Executive Director, MECON Ltd.

**Dr. Jatinder Singh** Assistant Secretary General, PHD Chamber of Commerce and Industry

Mr. K V Rangaswami Advisor to the Chairman, L&T Ltd.

Online interaction with Ms. Debyani Sinha

Global Head Human Resources (Vice President) Nucleus Software

Online Interaction with Mr. Debashish Ghosh VP and Country HR Head, Berkadia

Online Interaction with Mr. Shubhro Mitra

Founder & CEO, M&S Associates Online interaction with

Mr. Pratik Joshi Head-Business Development,

Patanjali Ayurved Ltd.

Online interaction with Mr. Subir Verma Head (HR & IR), TATA Power -DDL

Shri Satyajeet Rajan IAS (Rtd.), Kerala Cadre

Online interaction with Mr. Jyoti Prakash IRMA alumnus, Managing Partner - Equity & PMS at PRP Professional Edge Associates

Online interaction with Mr. Atul Kumar Director, Tax Mitra Pvt. Ltd.

Online interaction with Mr. Saket Kumar Head -Plant Finance, Hero Motocorp Ltd.

Online interaction with Mr. Siddharth Deshmukh Head - Modern Trade, OnePlus India

#### Shri Pradeep Kumar

I.E.D.S., Director, MSME-DFO, Ministry of MSME, Government of India, Patna **Mr. Pravir Kumar** Director- Operations Vodafone

Mr. Prashant Varshney Private Banker, LGT Wealth India

Dr. Shweta Singh Founder & CEO, Ennoble IP. Lt. Gen. Sunil Srivastava (Retd.)

AVSM, VSM, Director-CENJOWS

**Dr. K S Bhatia** Founder & CEO, Pumpkart

Brig (Dr.) Sunil Kumar Moudgil (Retd.) International Master Trainer,

Leadership Coach, Author and Motivation Speaker

Sri Abhishek Ranjan Director and Global Head of Sustainability at Brillio

Sri Divyanshu Verma Founder & CEO, Konverzions

#### Sri Vibhash Kumar

Executive Director, Indian Oil Corporation Limited (Bihar & Jharkhand)

#### Mrs. Varsha Mukadam

Asst. General Manager, HR at BSE

#### Mr. Praveen Kumar Raibhar

Founder & CEO of "Skilling You"

#### Sri Arun Kumar Singh Director Sales,

PHYTEC Embedded Pvt. Ltd.

#### Dr. Niraj Jha

Founder & CEO, Startup Hanuman

#### Sri Hari Singh Shekhawat

Ex-President – Human Capital & General Affairs Welspun Group, An eminent HR leader, An alumnus of XLRI, Jamshedpur

#### Dr. Satyajit Kumar Singh

Chief Consultant Urologist and Andrologist, Managing Director with Ruban Group of Hospitals.

#### Sri Mahesh Munjal

MD, Majestic Auto Industries Limited

#### Shri Pradeep Jha Branch Incharge, SIDBI

#### Mrs. Priyambada Jha

An alumnus of the MANAGE and XLRI, currently working as Associate Vice President, IndusInd Bank in Delhi

#### Shri Sadhan Kumar Singh

Regional Manager SBI

#### Mr. Kumar Ayashkanta

Group- Chief Investment Officer at Wipro Enterprises Ltd

#### Kumar Raju

Asst. Controller of Patents & Designs, IPO Mumbai/ RGNIIPM, Nagpur

#### Mr. Prince Tiwari

Head- Financial Institutions, Group & Investors Relations, AU Small Finance Bank

**Dr. K S Bhatia** Founder & CEO, Pumpkart

### Mr. Shailendra Jaiswal

Indian Railway Service of Mechanical Engineers

#### **Ms. Sukriti Mishra** INVEST INDIA, ODOP Team

Sri Abhishek Ranjan

Director and Global Head of Sustainability at Brillio

#### **Prof. Karali Patra** Professor-In-Charge, Technology Business Incubator, IIT Patna

Mr. Satyajit Singh Bihar Chapter, PHDCCI

Shri Ssharad S. Mahiswari VP, Venture Catalysts

#### Mr. Amitesh Prakash Chief Investment Officer, Karekeba Ventures

**Mr. Prakash Kumar** Environmentalist

#### Shri Subrata Rath

Director of Central Region of ASSOCHAM

#### Mr. Kuldip Maity

Sr. Manager(HR) Shyam Metalics & Energy Ltd

#### Mr. Rahul Krishna

Talent Management, Employer Branding & Communication, DEI Expert

#### Dr. Sudhanshu Kumar

Economist, Associate Prof. BIPFP Patna

#### Mr. Bhanu Pratap

Co-founder & Director, Mediversal Healthcare Pvt. Ltd.

#### Mr. Manomoy Das

Digital Transformation Executive Consultant for Oil & Gas ; Ex IBM Global CoC

#### Shri Satyajeet Rajan, IAS, (Rtd.)

Additional Chief Executive Officer, Kerala Infrastructure Investment Fund Board (KIIFB).

#### Mr. Saroj Nayak

Chairman & MD, Global Archer Construction & Engineering LLP and **Mrs. Nupur Apte**, Director & CEO (operations), Global Archer Construction & Engineering LLP.

# LIFE @ CIMP

A lot of learning in a business school happens outside the classroom. At CIMP, campus life is full of activities. CIMP has several groups, committees, and clubs run by students. Working together in small teams help students to understand the importance of team work. Students engage in a lot of recreational activities making the campus life vibrant.

#### **Placement Committee**

Placement committee coordinates CIMP's placement activities. The committee tries to match the requirements of the corporate world with the expectations of the students and facilitate in a smooth placement process. The committee also works closely with the industry to receive feedback on the institute's curriculum and students' competencies and performances.

## Fest Organizing Core Committee

The main responsibility of the committee is to conduct national level business fest annually. Members are supposed to propose the budget, take the initiative to raise funds to run the fest, prepare a programme layout, invite participants from other business schools and arrange logistics to support the fest.

#### Academic Committee

The committee plays a significant role in upholding and developing the academic standards at CIMP. It is an interface between the students, teachers and the PGP office. Academic committee assists in collating student's feedback, arranging remedial classes and helps students enhance communication skills.

### **IT Committee**

IT committee takes care of IT requirements including campus intranet, installation of software, and troubleshooting. The IT Committee acts as a liaison between the students and the computer centre to fulfill the requirements of software, educational documentaries, journals, e-books, etc.





#### Aahar – Hostel & Mess Committee

The mess committee monitors the smooth functioning of the students' mess. Hostel & Mess Committee is an integral part of CIMP community and aims at providing healthy, nutritious and homely food to the students.

#### Communicado Club

The Communicado Club focuses on enhancing communication skills among students through various events, workshops, and competitions. The club organizes public speaking sessions, debates, and group discussions.

#### HR Club

The HR Club at CIMP aims to develop and nurture human resource management skills among students. The club conducts HR-related activities such as mock interviews, resume-building workshops, leadership development programs.



## Saarang – The Cultural Committee

Saarang, the cultural committee, is responsible for organizing and managing all the cultural events at CIMP. It brings a refreshing breeze to the otherwise rigorous lives of management students by providing them with the opportunities to showcase their talents. For Saarang, "Innovation is a routine, and creativity, a habit". Saarang organizes major events like inter business school festivals and thus provides hands-on management experience to budding managers. The committee has successfully hosted concerts by eminent musicians in association with SPIC MACAY.

#### Alumni Committee

Alumni associations exist to support the organization's goals, and to strengthen the ties between alumni, industry & the parent organization. This committee recognizes fellow alumni who are distinguished by their loyalty, professional achievement and community service, assists current students and alumni in career planning, placement and transitions, encourages highly qualified and diverse prospective students to attend CIMP and promote the institute within one's sphere of influence.



### Spardha – The Sports Committee

Spardha - The sports committee manages all the sports related events on the campus. Spardha's motto is to keep its future managers active and fit by participating in various indoor and outdoor games. This committee organizes annual sports events. The committee is also responsible for maintenance of sports infrastructure in the campus.

## Adovation – Advertisement Committee

Adovation Committee connects CIMP with the people through Social media platforms & Professional websites like Facebook, Twitter, LinkedIn, Instagram etc. It helps in promoting the activities happening in the campus.

#### **Editorial Committee**

The committee aims to nurture creative, thinking and writing abilities of the CIMP student community. The members approach potential contributors to provide content by writing occasional editorials and other short articles for CIMP newsletters.

#### Samvedna – Social Marketing Club

Social Marketing Club (SMC) is an innovative initiative of CIMP which acts as a catalyst in development of Bihar. It has been actively engaged in creating awareness among students regarding social responsibility. Social Marketing concept is frequently used for bringing change to socially accepted attitudes and behaviour in diverse areas such as the use of seat belts in cars, drug abuse, smoking, organ donation, waste disposal, traffic sense, etc. Social Marketing Club is a "one-of-its-kind" initiative in the Indian management education space.



#### **Comparing Committee**

Comparing Committee in a college campus plays a pivotal role in managing and hosting events by ensuring smooth transitions and engaging the audience throughout. They are responsible for introducing speakers, performers, and guests, while keeping the event lively and maintaining its flow. The committee sets the tone for the occasion, creating an interactive and welcoming atmosphere, which helps maintain audience interest. Whether it's for cultural programs, seminars, or competitions, the comparing committee ensures that each segment is well-coordinated, contributing significantly to the success of campus events.



# **FINAL PLACEMENTS 2024**

Chandragupt Institute of Management Patna (CIMP) is well known for its excellent track record of campus placements for its PGDM graduating students. CIMP has excellent placements record for all fifteen passed out batches. A number of high profile corporate houses visited CIMP during last placement season to hire young management graduates for various positions. The year-on-year stupendous success in placements has been the result of CIMP placement team's constant engagement with the corporate world and the invaluable training imparted to students.

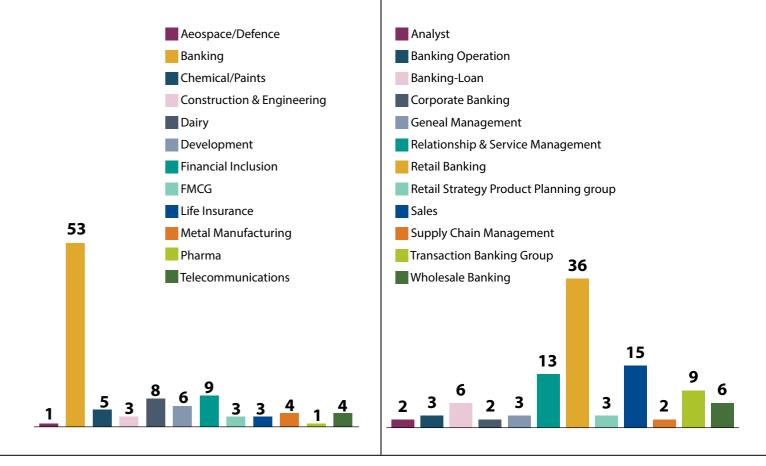
#### **Placement Statistics**

- In line with the previous years, excellent placement for 15th batch of eligible students from PGP 2022-24 batch.
- The participating companies were from diverse verticals like Aerospace/Defence, Banking, Cement, Chemical, Consulting, Dairy, Development & Social change, Financial Services, Edtech, FMCG, Telecommunications, and more.
- Recruiters like Tata Advanced Systems Limited (TASL), ITC Ltd., BRLPS- JEEVIKA, ICICI Bank, IDBI Bank, Bharat Financial Inclusion Limited (BFIL), IDBI Bank, HDFC AMC, Utkarsh SF Bank, Berger Paints, Marico, Asian Paints, Airtel, Amul, Colgate Palmolive, Axis Bank, Bandhan Bank, Vodafone-Idea, Arohan Financial Services Ltd. and more reaffirmed their faith in the talent nurtured at CIMP.
- Backed by strong industrial relations, the placement season of 2024 for PGP batch 2022-24 witnessed an overwhelming participation from previous recruiters along with many new recruiters vying for some of the country's best minds at CIMP. New recruiters who visited CIMP include KENT RO. DCB Bank, Aditya Birla Group, Quantum Advisory Pvt. Ltd., Muthoot Finance, ESAF Small Finance Bank, Bandhan Bank- Emerging Entrepreneurs Business, Women Development Corporation (WDC), Udyog Mitra (Department of Industries, Govt. of Bihar), Bluemedix, Motilal Oswal Finance Ltd., My Captain, NJ India Invest Pvt. Ltd., Adani Electricity Mumbai Ltd., CodeYoung and more.
- Niche profiles in Sales & Marketing, Branch Banking, Consulting, General Management, Micro Banking, Relationship & Service Management, Supply Chain Management/ Operations were offered by the recruiting organizations. Corporate from myriad sectors visited CIMP campus and recruited talent.
- The largest recruiter was ICICI Bank which hired 31 students for different verticals.
- The job location of placements was not restricted to Bihar alone. Several companies offered positions for different Metro and other cities in India.

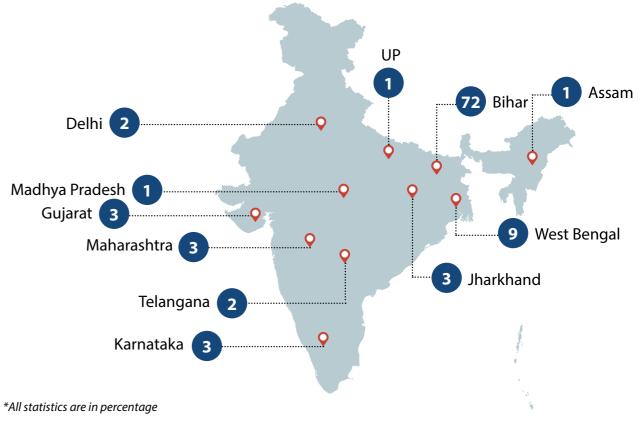


## Excellent Placement of Graduating Students





## Location-wise Batch 2022-2024\*



#### Profile-wise Batch 2022-2024\*

# **OUR RECRUITERS**

- 3i Infotech Ltd.
- Accenture
- ACFL Microfinance
- Airtel
- AMUL
- Arohan Financial Services Limited
- Asian Paints
- Aditya Birla
- Axis Bank
- Aga Khan Rural Support Programme (India)
- Allahabad Bank
- Amba Research
- BUIDCO
- **Bihar Vikas Mission**
- BIA (VenturePark Incubator)
- Bajaj Housing Finance Limited
- Bajaj Finance Ltd.
- Bandhan Bank Limited -EEB
- Bandhan Bank Limited -**HF Vertical Berger Paints** Bluemedix Bharat Financial Inclusion Ltd. (BFIL) **BIRD (NABARD)**  BSPB BMSICL BYJU'S Career Domain **Capital Via Global** Research **Campus Management** International Pvt. Ltd. **Catalyst Management**
- Services
- Chaitanya India Fin Credit Pvt. Ltd.
- Clairvolex
- Coca Cola
- Colgate-Palmolive (India) Limited
- COMFED

26 CHANDRAGUPT INSTITUTE OF MANAGEMENT PATNA

**Competition Commission** of India

- **CSM** Technologies **Centaur Security and** Safety Trading
- Dabur India Ltd.
- **Cashpor Micro Credit**
- **Digital Green**
- **DCB Bank Limited**
- **Devyani Food Industries** Limited (Creambell)
- eLitmus
- Epaathshala
- Extramarks
- Farms n Farmers
- **Federal Bank Limited**
- Flipkart
- **Global Archer**
- **Construction &**

- Green Agrevolution Pvt. Ltd.
- Hamsafar India
- HDFC Bank
- HDFC AMC Ltd.
  - HDFC Ltd.
  - HT Media

Pvt. Ltd.

- HUL **HEBE Financial Services**

- Foundation for Research
- in Health Systems (FRHS)
- **Fino Payments Bank**
- - **Future Retail Limited**
- **Frontier Growth Advisors**
- GIC Housing Finance Ltd.
- Engineering LLP
- GSKCH

ICICI Bank Limited ICICI Securities Ltd. ICICI Prudential AMC Ltd. IDFC Bank Intercontinental **Consultants and** 

IMRB International

- Technocrats Pvt. Ltd. InfoEdge Ltd.- Naukri.com
- Intellipaat Infrastructure development authority, Bihar
- **IDBI Federal Life** Insurance Co. Ltd.
- **IFFCO Tokio General** Insurance Co. Ltd.

- IndusInd Bank
  - ITC Limited
  - IDBI Bank Ltd.
  - Indian PAC Consulting Pvt. Ltd.
  - IOCL
  - Jabong
  - Jana Small Finance Bank
  - JEEViKA
  - JK Cement Ltd Karvy Stock Broking
  - Limited
  - Kotak Mahindra Bank
  - KPMG
  - LIC Housing Finance Ltd.
  - L&T
  - Landmark Group (Max Fashion)
  - Landesa (Rural **Development Institute**)
  - Mahindra & Mahindra Ltd.
  - Motilal Oswal Financial Services Ltd.
  - Marico Ltd.
  - Medha Learning
  - Foundation

#### Mother Dairy

- Mphasis
- National Skill Foundation of India
- NTPC Ltd.

NSDA

- NCDEX e Markets Ltd.
- NDDB Dairy Services
- Nestle India Limited

Pin Click Property

Piramal Group

PlanetSpark

Propelld

RBI

Management Pvt. Ltd.

Prism Johnson Cement

**RBL Finserve Limited** 

**RealTime Financial** 

**RIL Media Broadcasting** 

Saarthak Development

and Business Solutions

Producers Company Ltd.

Subicsha Coconuts

Advisors Pvt. Ltd.

**Repose Energy** 

Pvt. Ltd.

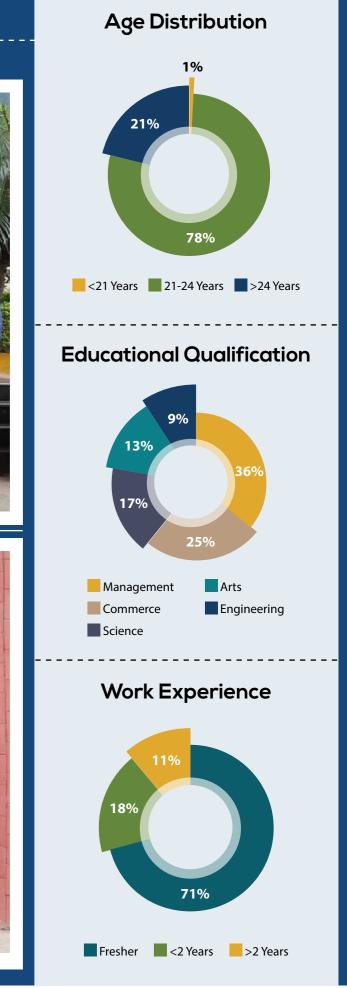
- Saija Finance Pvt. Ltd.
- **IIFL Samasta Finance** Limited
- Satya Micro Capital Ltd.
- SBI
- SBI General Insurance Co. Ltd.
- SRVA Education
- SEBI
- Shoppers Stop
- Stock Holding Corporation of India Ltd.
- SPFL Securities Ltd.
- SATHI
- Swasti Health Resource Centre
- Talisma
- The Outlook Group
- Tata Consumer Products
- Tata Power DDL
- Tata Steel Ltd.
- Tata Advanced Systems Limited (TASL)
- Tata Consultancy Services

- The Kerala Minerals and Metals Ltd.
- Triveni Almirah
- Udaan
- Udgam Digital Ops Pvt. Ltd.
- Utkarsh Small Finance Bank
- Ujjivan Small Finance Bank
- Vistaar Financial Services Ltd.
- Vaya Finserv Pvt. Ltd.
- Voonik
- Vodafone Idea (Vi)
- Whirlpool Corporation
- WhiteHat Jr
- Xiaomi Technology India **Private Limited**
- X L Dynamics Pvt. Ltd.
- Yes Bank Ltd.
- Zomato Media Pvt. Ltd.

# PGDM 2023-2025









160001

#### **Aakash Raj** 23 years

BBA Vanijya Mahavidyalaya, Patna University Summer Internship : ICICI Bank

How to Leverage On Merchant Eco System



160004

#### Abdul Kavi Raza 23 years

B.Com (Accounts Honours) Gaya College Gaya

Summer Internship :

Abhinav Kumar

K.L.S. College, Nawada

Summer Internship :

Whirlpool

24 years

B.A.

ITC Ltd

Gaya.

Market analysis of Frost fridge category to incresed market share in Bhagalpur division

BATCH PROFILES 2023-25

B.Sc (H& HA) IHM Ahmedabad

Abhigyan Raj

23 years

Summer Internship : Ultratech

Student ID 160005

Paper Bag Penetration in Cement Industry at Patna Location Work Exp.: 6 months Taj Hotels

Delhi

**Abhinav Raj** 

**B.Sc. Physics (Hons.)** 

Summer Internship :

Bihar National College, Patna

"A Comparative Study of GST Return -

Essentials to Avail Input Tax Credit"

25 years

ITC Ltd



Student ID 160061



#### Abhishek Aaryan 25 years

Bachelor of Fashion Technology (BFT) National Institute of Fashion Technology,

To drive task force against competition,

newly launched Classic Icon Cigarette in

Availability, Visibility and Freshness of

#### Summer Internship :

**Department of Post** Developing new business idea's for India Post

Work Exp.: 21 months **Furniture Studio** Product Designer



#### Abhishek Raj 30 years BBA Nalanda Business College



160063

Summer Internship : Amul (GCMMF) Increasing retail penetration and sales of Amul Fresh Division Products

Work Exp.: 72 months

IMS Learning Resources pvt.Ltd. Marketing Executive

#### **BATCH PROFILES 2023-25**

# Aditya Kumar Raj Student ID

160008

25 years B.Tech

Purnea College of Engineering Summer Internship :

**IOCL** 

Terminal automation system and scope of AI

#### **Aishwary Raj** 30 years **B** Tech Kalinga Industrial Institute of Technology

Bhubaneswar Summer Internship :

Student ID : 160009

**Tata Boeing Aerospace Limited** 

Aircraft consumable scrap reduction for Tata Boeing Aerospace Limited

Work Exp.: 13 months Cognizant Program Analyst Trainee

#### **Akash Kumar** 26 years





Summer Internship :

Student ID : 160065

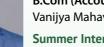
Student ID

160011

Hebe Financial Services To collect the production of food grains data in Bihar for the last 5 years and forecast the production in upcoming years

Work Exp.: 24 months Audit assistance cum accountant

## Alok Kumar Priydrshi 25 years **B.Com (Accounts Honours)**



#### Vanijya Mahavidyalay Summer Internship :

Amul (GCMMF)

Increasing retail penetration and sales of Amul Fresh Division Products in Patna



Student ID

160006

#### **Abhishek Kumar** 24 years

BBM A N College Summer Internship : Amul (GCMMF)

Student ID Increase Retail Penetration and Sales of Amul Fresh Division Products in Patna 160062 Work Exp.: 15 months

Byjus Senior BDA



160007

Delhi



Student ID 160064

#### Ahuti Prasad 24 years

**B.Science** JD Women's College Summer Internship :

ICICI Bank GST od and banking variant



Student ID 160010

#### Aishwarya Priyadarshini 21 years

B.Sc Rajendra Babu Mahavidyalay Summer Internship : Whirlpool

To analyse and increase the market share of whirlpool refrigerator in Patna market



Student ID 160003

#### **Alok Kumar** 22 years

**B.Com (Accounts Honours)** R.K.D College, Patna

Summer Internship : ASPL Finding New Products Opportunities Through Customer Survey.

Work Exp.: 17 months New Bharat enterprises Marketing and Sales Executive



Student ID 160012

#### Aman Singh 23 years

**B.Sc Agriculture** Integral University, Lucknow

Summer Internship : ITC Ltd To drive Savlon, Vivel and Fiama Soaps Portfolio in Buxar Market.





160013

Student ID

160067

#### Amisha Kumari 24 years

**BA** (Economics honours) H.D. Jain College Ara

Anjali Sinha

Patna Women's College

GST OD/Banking Variant

**Ankit Bharadwaj** 

Summer Internship :

Bhubaneswari Raja Mahavidyalaya

Summer Internship :

22 years

ICICI Bank

23 years

**B.Science** 

ITC Ltd

BBA

Summer Internship : Whirlpool Increase display share of Reliance Digital Store patna



Amrendra Kumar 24 years BBA Quantum university Roorkee Summer Internship : Swetdhara Milk Producer Company Limited Embracing dairy farming as a business activities among farmers

Anjneya Anuj

**B.Com (Accounts Honours)** 

Exploring opportunities in carbon market

St. Xaviers College Ranchi

Summer Internship :

23 years

TATA Steel

BATCH PROFILES 2023-25

160014



160015



## Ankit Kumar 23 years

A.B.S COLLEGE

B.A.

# Student ID 160069



Summer Internship : Department of Post Strengthening customer care and grievance redressal

To drive the task force against competition

visibility and availability in Patna region



Student ID

160022

Student ID

160068

#### Ankita Sinha 23 years

**B.Com (Accounts Honours)** Vanijiya mahavidyalaya

Summer Internship : Dabur India Limited

Distribution expansion and scope of personal care brand(fem HRC, bleach nd gulabari) at patna city



Global Archer Construction and Engineering Student ID Supply chain management 160070 Work Exp.: 24 months M/s N.C NAHAR

Quantity surveyor

**Anshu Anand** 

Summer Internship :

28 years

B.Tech

RGPV

#### BATCH PROFILES 2023-25



23 years BBA

Anshu Kumar

Patna university Summer Internship : ITC Ltd

160071

Competitor analysis on itc biscuits



#### **Apurv Shubham** 24 years

**BIT Mesra Patna** 

Summer Internship :



Amul (GCMMF) Business Model of Amul Parlour and Increasing the Business



Student ID

160045

#### **Ashish Kumar** 24 years

**B.Science** Nalanda Open University

Summer Internship : Tradelogic Systems Pvt Ltd Straddle and Butterfly Strategies as Tools for Market Neutral Trading Strategies



Student ID :

160074

#### **Atul Vikram** 25 years

BBA Vanijiya Mahavidyalaya Summer Internship : IndusInd Bank Recruitment Process in Bank Work Exp.: 16 months Geetanjali Vatika pvt. Ltd Patna



Student ID 160072

#### Anurag Krishna 22 years

**B.Science** J. L. College Hajipur

Summer Internship : **Epsilon Money** To study the Inhibition of Investors towards Mutual fund and SIP



#### Ashish Kumar

24 years

BBA

St Xavier's College of Management and Technology, Patna

Summer Internship :

Student ID 160073

#### Whirlpool

In Depth study to analyze & to increase Market Share of Whirlpool in Muzaffarpur, (BIHAR)

Work Exp.: 2 months Area Sales Executive



Student ID 160018

#### **Astha Choudhary** 23 years

B.Com (Accounts Honours) **BD** Evening College

Summer Internship : Patna Dairy Project

Distribution channel of sudha dairy



Student ID 160019

#### **Avinash Warn** 23 years

BBA Amity university

Summer Internship : ITC Ltd Sales promotion of newly launched cigarette classic icon



#### **Bikram Kumar Jha** 22 years

**B.Com (Accounts Honours)** C.M College, Darbhanga

Summer Internship :

Student ID 160021

CIMP - BIIF "Innovation Performance of Startups Incubated with CIMP-BIIF: M-TISM Approach."



160075

Chandan Kumar Singh 29 years

**BATCH PROFILES 2023-25** 

B.Com (Accounts Honours) Karim City College

Summer Internship :

**Govind Kumar** 

St Xavier's College, Ranchi

Summer Internship :

corporation limited

Work Exp.: 2 months

Harsh Kumar

IndianOil corporation limited

24 years

B.A.

IOCL

#### Tata Motors

Comparative analysis of old tax regime and new tax regime for lower and higher group salary.

Vendor invoice management-A centralised

payment system to vendors in IndianOil

## **Gaurav Raj**

**B.Science** L. M College, Gaya

Summer Internship :

Student ID

ITC Ltd

160076



To drive task force against competition visiblity and availability in Patna

Work Exp.: 24 months E- Commerce Executive



#### Hammad Alam 24 years

BBA

Jagannath International Management School

Student ID 160023

Summer Internship :

Amul (GCMMF) Increase retail penetration and sales of Amul Fresh Division Products in Patna



Student ID

160119

B.Tech Meghnad Saha Institute of Technology Summer Internship : Vaimanika Aerospace B2B market research on agricultural drone Work Exp.: 7 months

23 years

ACCENTURE Application Development Associate



Student ID

160079

Patna Women's College Summer Internship : Department of Post Prospect, Ways and Means of Digital Marketing in India Post

Isha Priya

23 years

B.A.

#### **BATCH PROFILES 2023-25**

# Student ID

160080

24 years B.A.

Jyoti Sinha

Patna Women's College Summer Internship :

**Department of Post** Brand building of India post for new generation



23 years **Advertising and Marketing Management** 

Patna Women's College Summer Internship : Powergrid Corporation India Limited

Student ID 160024

The worklife Balance in Powergrid

**Krishna Kumar** 24 years



Patna University

Summer Internship : ITC Ltd

Student ID 160120

"To drive Task Force against Competitions Visibility and Availability in Patna"



Student ID :

160027

#### Kumari Manshi 22 years

**B.Com (Accounts Honours)** R.P.S mahila college patna

Summer Internship : ICICI Bank

Thematic study and competition benchmarking of Digital interventions in Customer onboarding for Mortgage loans

Work Exp.: 18 months

Microsave consulting Field executive

Harsh Vardhan Nayal 23 years Journalism and Mass Communication Amity School of Communication - Amity University Summer Internship :

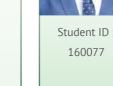
Student ID 160078

> **Guest Pipeline** Work Exp.: 12 months **Envision eCommerce - Netsmartz** Social Media Strategist

Enhancing Social Media Presence for a

Business Podcast While Building a Stable

Scrabble





Student ID 160081

## Keshav Kumar

#### 26 years

**B.Com (Accounts Honours)** J.N College Madhubani Summer Internship :

Amul (GCMMF)

"Understanding Customer Preferences of Dairy Whitener (Amulya) and Improving the Distribution Reach of Amul in Madhubani District"

Work Exp.: 44 months Sony India pvt. Ltd. Sales Officer



Student ID 160025

#### Kishan Kumar 24 years

#### BBA

St. Xaviers College of Management and Technology Patna

Summer Internship :

Swetdhara Milk Producer Company Limited Enhancing the Dairy Value Chain in an Aspirational District of Uttar Pradesh



Student ID 160026

#### Kumar Gyanendra 29 years

**B.Com (Accounts Honours)** Magadh University

Summer Internship :

ITC Ltd

Monitoring the availability and visibility of ITC launched two new cigarettes products



Student ID 160084

#### **Kumari Nisha Roy** 22 years

B.A. Magadh Mahila College

Summer Internship : TATA Steel Sustainability Reporting and Communication Strategies



160029

#### Kumari Shikha Rani 23 years

Moni Kumari

D. C. College, Hajipur

Summer Internship :

Nancy Kumari

Patna Women's College

Summer Internship :

21 years

BBA

23 years

CIMP - BIIF

innovations

B.Sc

BBA International School of Management Patna

Student ID 160085

## Summer Internship : Powergrid Corporation India Limited

A brief study on consumer satisfaction towards sudha milk and milk products.

Work Exp.: 9 months Profit swipe Management Services Pvt Ltd HR cum Counsellor

Impact of strategic goals on business model

Amba Tirupati Zetetic Engineering pvt. Ltd

A Study on the process for generating leads



Student ID

160086

## MD Quadir Igbal.

23 years **BA** (Economics honours)

B.R.B College Samastipur

Summer Internship :

Mritunjay Singh

**B.Com (Accounts Honours)** 

D.H.S.K College Dibrugarh

Summer Internship :

23 years

ITC Ltd

ITC Ltd Launching and Increasing the Availability of Classic ICON Cigarette in Muzaffarpur



Student ID 150029

ITC Ltd

in B2B sales for ATZ elevator



Student ID

160030

#### Neha Bharti 23 years

BBA Patna University Summer Internship : ICICI BANK

Student ID GST Overdraft 160089



BBA Chandigarh University

Summer Internship :

To drive Task Force against Competitions Visibility and Availability in Patna



Student ID 160090



#### **BATCH PROFILES 2023-25** BATCH PROFILES 2023-25

#### Nidhi Kumari 25 years

**B.Science** Nalanda Open University

Summer Internship :

Impact of strategic goals on business model innovation paths: A study of startups incubated by CIMP BIIF.



Student ID

160051

27 years

B.Com (Accounts Honours) Patna University

Summer Internship :

Vaimanika Aerospace



B2B market research on agriculture drone

B.Com (Accounts Honours) College of Commerce, Science & Arts, Patna Summer Internship :

Student ID : 160117

**Powergrid Corporation India Limited** Training and Development



## 24 years B.Tech



Student ID

160033

Purnea College of Engineering

Summer Internship : Patna Dairy Project

Analysing Consumer Preferences & Trends in Dairy Products Implications For Patna Dairy Project- Sudha



# **Neeraj Singh**

24 years

Neha Kumari

Summer Internship :

Lalit Narayan Mithila university

Swetdhara Milk Producer Company limited

Enhancing governance and communication

via VCG MRG with producer members

21 years

**B.Science** 

To drive the task force aginst Competition

visibility and availability in Patna

Nishita 23 years







Student ID 160031

#### Niharika Ishu

22 years

**B.Com (Accounts Honours)** Snatak Mahavidyalaya, Islampur, Nalanda

Summer Internship : Amul (GCMMF) Business model of Amul parlour and increasing business of Kumar and Kumar agency



Student ID 160032

## Nirbhay Kumar

24 years

BBA T.P.S College Patna

Summer Internship :

#### Amul (GCMMF)

"Increasing retail penetration and sales of Amul Fresh division products in Patna".

Work Exp.: 12 month

**Rapid House** Sales and marketing executive



Student ID 160092

#### **Nitish Raj** 25 years

B.A K.L.S College

Summer Internship :

ITC Ltd

Understanding And Analysis the Dhoop Agarbatti Market and the way ahead for ITC.



Student ID 160034

#### **Pratik Raj** 23 years

**B.Com (Accounts Honours)** L N Mishra College of Business Management Muzaffarpur Summer Internship :

Amul (GCMMF) Installation of amul cart app

Student ID

160036

Student ID

160038

#### **Prince Kumar** 24 years

Priya Ranjan

**Bachelor of Engineering** 

Summer Internship :

Merchant Ecosystem

**Rahul Sharma** 

24 years

**B.Science** 

ITC Ltd

SGDM college

Summer Internship :

28 years

ICICI Bank

**B.Science** I. K. G. Punjab Technical University

#### Summer Internship :

Powergrid Corporation India Limited To study the effectiveness of the Vishram Sadan build at IGIMS Patna under CSR support from Powergrid

Bharti vidyapeeth college of Engineering

#### Priyanka Sinha



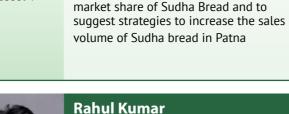
B.Com (Accounts Honours) College of Commerce Arts and Science,

BATCH PROFILES 2023-25

Summer Internship :

#### Student ID To ascertain the total sales volume and

160094





Student ID 160037

Powder) in Munger Market and drive the productivity of liquid handwash " Work Exp.: 24 month Tirupati Traders (ITC LTD)

"To drive Savlon Handwash (Both liquid &

Sales Executive



**B.Com (Accounts Honours)** 

L P Sahi College Patna Summer Internship :

: To drive Task Force against Competitions Visibility and Availability in Patna

BLVS CONSULTANCY SERVICES



**B.Com (Accounts Honours)** Veer Bahadur Singh Purvanchal University

To drive Task Force against Competitions,

Visibility and Availability in Patna.

Summer Internship :

Student ID 160096

: To drive Task Force against Competitions Visibility and Availability in Patna



## BBA Summer Internship :

Student ID 160040

Ganga Devi Mahila College ICICI Bank TAT Analysis

Work Exp.: 36 months 2 Years In BRLPS Jeevika Patna

#### **BATCH PROFILES 2023-25**

23 years

Student ID

160097

B.Com (Accounts Honours) Vanijya Mahavidyalay

**Raushan Kumar Singh** 

Summer Internship :

Microsave Consulting India Pvt Ltd Leveraging Jeevika's Enterprise Activities for Internal Product Distribution and Market Expansion for FPC products.



Student ID

160099

Student ID

160100

Arcade Business College patna

Summer Internship :

Visibility of Classic icon and American Club cigarettes

## **Ritin Raj** 24 years

B.Com (Accounts Honours) B.D College

Summer Internship :

Whirlpool

"Enhancing Whirlpool's distribution channel for increasing sales and market penetration in Ara and Buxar district"



160087

#### **Ritwik Raj** 26 years

BBA B.N. College

Summer Internship : ITC Ltd

To Drive Taskforce against competitions Visibility and Availability in Patna.

Work Exp. : ITC



ITC Ltd

ITC Ltd

Student ID 160095

Work Exp.: 8 month

Accounting assistant





Student ID 160098

#### **Ravi Kumar** 23 years

BBA (Marketing) LN Mishra Patna

Summer Internship :

COMFED

To ascertain the total sales volume and market share of sudha bread in patna and suggest strategies to increase sales volume of sudha bread in patna



#### **Rishu Rishav** 25 years

**Bachelor of Engineering** Birla institute of technology, mesra (patna campus)

Student ID 160042

#### Summer Internship : Patna Dairy Project

"Understanding Consumer Perception towards Sudha Dairy milk in Patna"



Student ID 160101

#### **Ritu Raj** 29 years

**B.Science** Yadunandan College, Dighwara

Summer Internship : Patna Dairy Project Analysis of consumer preference for Icecream



Student ID 160043

#### **Roshan Kumar Singh** 26 years

**B.Science** A.N. College

Summer Internship : A.F.C Furniture Solution Market coverage and New lead generation





160044

#### Sagun Kumari 25 years

**B.Com (Accounts Honours)** P.K.Roy Memorial College

Sanjeet Kumar

Summer Internship : Amul (GCMMF) Increasing the presence of Amul in HoReCa Patna Work Exp.: 22 months ICICI BANK Assistant Manager II



# Saloni Kumari

**B.Science** 

Student ID 160102

# 24 years



D.C College Hajipur Summer Internship :

Patna Dairy Project

Analyze consumer preferences for dairy products(Milk) in Patna and recommend product positioning strategies for Patna dairy project.

**BATCH PROFILES 2023-25** 

## Sarwasva Raj 23 years

**B.Com (Accounts Honours)** Vanijya Mahavidyalaya, Patna

Summer Internship : Indian Oil Corporation Limited Vendor Invoice Management (VIM) - A Centralized Payment System in IOCL

#### **BATCH PROFILES 2023-25**

# Student ID :

160066

Shilpi Kumari 27 years

**B.Science** Gurunanak College Summer Internship :

ICICI Bank Enhancement of productivity of RMs Work Exp.: 19 months

HDFC bank Assistant Manager

#### Shivam Saurabh 23 years



Indian Institute of Business Management Summer Internship : Amba Tirupati Zetetic Engineering Pvt. Ltd Installation Process optimization





#### Shradha Sinha 22 years



160082

International School of Management, Patna

A study on consumer awareness and preference analysis towards sudha milks and milks product



Shriyanshu Bhushan 22 years

**B.Com (Accounts Honours) R.N.M College** 

Summer Internship : COMFED

How to increase sales of Premium Sweets and Namkeen in Patna and adjoining areas



#### ITC Ltd To drive task force against competition, visibility and availability of newly launched Classic ICON and American club CLOVE



160046



Saurabh Kumar 26 years

Cigarette

**B.Science** S N S College Motihari

Summer Internship : ITC Ltd

To drive Task Force against Competitions Student ID Visibility and Availibility in Motihari 160093



Saurav Kumar 23 years

Vanijya Mahavidyalaya, Patna

ITC Ltd To drive task force against competition visibility and availability in patna

Work Exp.: 4 months

FutureLift Product development trainee



#### **Shagun Rani** 22 years

BBA Patna Women's College Summer Internship :

Student ID 160048



Barriers associated with Cimp Biif



#### Shashi Kant Singh 24 years

**B.Science** J.N.L College

Summer Internship : COMFED

To ascertain the total sales volume of Salil Sudha in Patna and it's adjoining areas



BBA



#### Summer Internship :

Patna Dairy Project

Student ID 160104

Student ID

160049

40 CHANDRAGUPT INSTITUTE OF MANAGEMENT PATNA

160047



BBA Summer Internship :

Student ID



Student ID 160050

#### Shivam Kumar Singh 24 years

**Bachelor** in Tourism IGNOU

Summer Internship :

Amba Tirupati Zetetic Engineering Pvt. Ltd "A Study on After Sales Process and Analysing Competitors in Elevator Services for ATZ Elevator "

Work Exp.: 14 months **Research Analyst** 



Student ID 160118

#### Shivangi Kumari 22 years

BBM College of Commerce, Science & Arts, Patna

Summer Internship : Department of post Ways and means to enhance customer satisfaction.



Student ID 160041

#### Shrejal Singh 21 years

BBA Amity University, Patna Summer Internship : Powergrid Corporation India Limited Performance Appraisal System in Powergrid.



Student ID 160052

#### Shubham Bhardwaj 27 years

B.A. Himalayan University

Summer Internship :

Greenpanel Industries Limited Mitigating Workforce Data Deficiencies throut the Implementation of Adrenalin System

Work Exp.: 30 months **Career Vision Coaching Classes** Teacher - Secondary School Level



### Shubham Kumar

23 years

**B.Com (Accounts Honours)** Vanijya Mahavidyalaya

Summer Internship :

Student ID 160105

ITC Ltd To drive task force against competition visibility and availability in Patna



160053

**BATCH PROFILES 2023-25** 

25 years

B. Tech (Mechanical Engineering) Reva University, Bengaluru

Summer Internship : Tata Boeing Aerospace Limited Cost optimization in Logistics and Vendor Help Desk.

Work Exp.: 12 months **National Thermal Power Corporation** KHSTPP GAE (Operations)



#### **Shwetang Choubey** 21 years

**B.Science** MV College, Buxar

**Sony Kumari** 

**BA** (Economics honours)

Magadh Mahila college

Summer Internship :

Patna Dairy Project

milk and milk products

24 years

23 years

Student ID 160054

Summer Internship : ITC Ltd To drive task force against the competition against availability and visibility in patna



TATA STEEL Carbon footprint analysis and reduction strategies 160106



#### Srishti Kumari 21 years

Silki Kumari

Magadh Mahila College

Summer Internship :

23 years

BBA

BBA

Patna Women's College Summer Internship :

#### Whirlpool Student ID

In depth study to analyze and to increase market share of whirlpool in Getco stores, Patna

# Sudhanshu

Student ID

160055

Student ID 160057

#### Vanijya Mahavidyalaya, Patna University Summer Internship : Hebe Financial Services

**B.Com (Accounts Honours)** 

**Comparative Investment Strategies:** Analyzing REITs, InvITs, and SMEs Performance



Student ID

160108

160056

#### **Sumit Anand** 23 years

BBA Chandigarh University

Summer Internship : COMFED

How to increase the sales of sweets and namkeen sector in Patna and adjoining sector

#### BATCH PROFILES 2023-25

# Sumit Kumar 23 years

Student ID :

160058

**B.Science** Gaya College Gaya

Summer Internship :

Whirlpool

In Depth Study For Analysis and Increase The Market Share Of Whirlpool In Rohtas and Kaimur District."



23 years

BBA

Patna Women's College Summer Internship : ICICI Bank GST OD





#### **Tulika Gupta** 32 years



Patna Women's College

Summer Internship :

**Department of Post** 

Dak ghar niryatra kendra , an affordable Student ID solution for export - A comprehensive 160059 Analysis

> Work Exp.: 120 months IMS PATNA Councellor



## 24 years



Student ID :

160111

Lalit Narayan Mishra Institute Of Economic Development And Social Change, Patna

Summer Internship :

Swetdhara Milk Producer Company limited Uncovering Opportunities for improvement in the Dairy value chain through Data management and Analysis of market rate fluctuations.





Student ID 160109

#### Sushnit Singh

34 years **B** Tech

SRM Institute of Science and Technology

Summer Internship : Vaimanika Aerospace B2B Marketing and sales of agricultural drone Work Exp.: 60 months HP Inc Technical Support Engineer



Student ID 160020

#### Tanisha Gupta 24 years

**B.Com (Accounts Honours) Director of Distance Education** 

Summer Internship : Amul (GCMMF) Implementation of digital technology like amul cart and locate amul in patna



Student ID 160083

#### **Ujjwal Kumar** 24 years

B.A. **RPS COLLEGE** Summer Internship : ICICI Bank Enhancement of Productivity of RM's



Student ID 160112

#### Vaishnavi Raj

23 years BBA Magadh Mahila College Summer Internship : TATA Steel

Integration of NbS in corporate strategy





#### Vidyut Prakash Ranjan 24 years

B.Com (Accounts Honours) Vanijya Mahavidyalay

Summer Internship : ITC Ltd

Student ID 160113

To drive task force against competition, visibility and availability of newly launched Classic ICON and American club CLOVE Cigarette



Vikash Kumar 22 years B.A. Student ID 160060

Patna college Summer Internship : ITC Ltd Monitoring and availability of new product classic icon and american clove Work Exp.: 2 months

**BATCH PROFILES 2023-25** 



Student ID

160114

#### Vikramank Vijay 27 years

B.Com (Accounts Honours) Amity University

Summer Internship : TATA Steel

Development and implementation of carbon credit projects Work Exp.: 34 months

Madpra communications Finance and marketing executives



160116

BBA (Marketing) LNMI Patna Summer Internship : Powergrid Corporation India Limited Statutory and Labour Laws Compliance

Vivekananda Kumar

26 years





PLACEMENT BROCHURE 2025 45



# **SUMMER PLACEMENTS 2024**

Over the years, more than 100 organizations have absorbed our students, both during the final placements and the summer internship seasons. Our students have earned high accolades for their achievements and a large number of them are star performers within their organizations.

CIMP provided on-campus Summer Internship for its PGDM 2022-24 batch students in different organisations.

Diverse roles and projects offered for Summer Internships.



03

Recruiters participated from various industry verticals like FMCG, Telecommunications, ITES, Financial Services, Management Consulting, Government Administrations, and Social Development, etc.

The highlights of this season are the addition of new recruiters for PGDM 2022-24 batch Summer Internships like Tata Advanced System Ltd., ITC, ICICI Bank Ltd., Aditya Birla Group, Tata Steel, Indian Oil Corporation Ltd., Whirlpool India, Namaste India, SBI Mutual Fund, KPMG, Central Bank, HDFC Bank etc.

HOW TO REACH PATNA

Patna has excellent connectivity by Air and Railways from and to major cities in India.

Jai Prakash Narayan Airport is the primary airport serving Patna, the capital of the Indian state of Bihar. It has direct flights for all major cities in India, available for all weekdays. It is 4 kms away from the Institute campus.

Patna Railway Station is 1.5 kms away from the Institute campus. It has trains for all major destinations in India.

Road ways

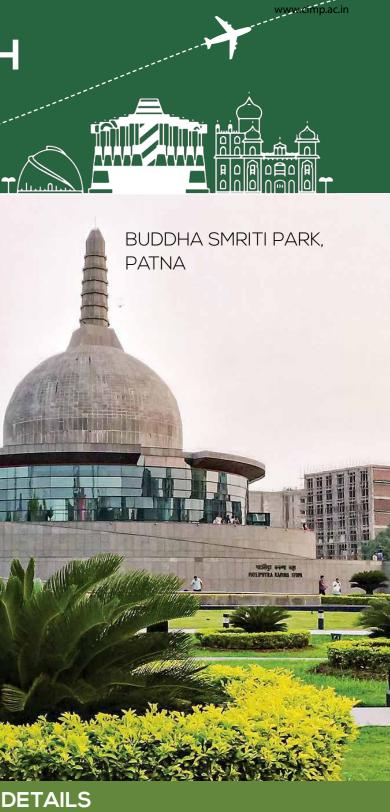
## **CONTACT DETAILS**

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#### **Placement Office**

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### CHANDRAGUPT INSTITUTE OF MANAGEMENT PATNA

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